

Lancaster, OH

January 18, 2022

7:30 P.M.

Meeting of the Board of Directors of the Fairfield County Agricultural Society with President Barb Lamp, presiding. Other directors present were: Regina Bresler, David Keller, Barb Lamp, Lynn Landis, Doug Leith, Sean Malone, Jim Marcinko, Chuck Miller, Phillip Miller, Mark Sharp, Doug Shaw, Connie Smith, and Greg Swinehart.

Nancy Myers, Cheryl Ricketts and Charlie Schultz were excused.

Roll Call – Quorum.

Also present was Sara Peters – Secretary, Andrew Yost – Concession Manager, Sondra McCabe – Assistant Secretary, Greg Grube, Stan Smith, Mark Francis, John Hablitzel, C. Scott Anderson, Gail Ellinger, Makenna Liff, and Greg Coulter.

Comments from guests.

Mark Francis wanted to discuss issues with camping. He stated that concessionaires were doing illegal drugs. He feels that we should segregate camping for concessionaires and 4-H. He wants to be part of the solution and is willing to help in any way possible.

Greg Grube wanted to get input from the Board on several changes to the hogs. Tagging will be done July 16 at the fairgrounds. Hogs will remain on the trailer during tag-in. Regina Bresler asked Greg Grube what about the kids that live on a farm and aren't allowed to take a pig off the farm and bring it back. There is a handful of families that could be affected. More information will follow.

Gail Ellinger said she heard that we are eliminating the 80 lbs. rule for Goats at weigh-in in July. She let the Board know that she would be in favor and hopes we are in fact doing that at tonight's meeting.

**Sec. Report:**

Sec. Peters

Motion by Phil Miller, second by Regina Bresler to approve the minutes of the December 14, 2021 meeting with a change to the word barrow to borrow. Motion carried. 0-abstained.

**Financial Reports:**

Treasurer Marcinko

Motion by David Keller, second by Mark Sharp to accept the financial report as of January 18, 2022. Motion carried. 0-abstained.

Motion by Lynn Landis, second by Regina Bresler to accept the Jr. Fair Building Fund Report as of January 18, 2022. Motion carried. 0-abstained.

FAIRFIELD CO AGRICULTURAL SOCIETY  
 Balance Sheet  
 As of January 17, 2022

Jan 17, 22

ASSETS		
Current Assets		
Checking/Savings		
100 · Checking A		95,033.74
1310865 · PNB - Main Checking (New Main Checking for the Agricultural ...		343837.11
120990 · FNB - LOTS - CD -2/24/22 (OLD CD # 1061500115437 CAN N...		23,682.81
0214977 · FAIRFIELD NATIONAL BANK-SAVINGS		5,003.52
109 · FAIRFIELD CO FOUNDATION CAP IMP		5,414.44
110 · FAIRFIELD CO FOUNDATION X-MAS		5,212.73
3941199 · BREMEN BANK CENTER -CD-10/10/22 (NEW CD #3941199 1....		26,705.99
6041097 · FAIRFIELD FEDERAL S&L -ATM ACCT (BANK ACCOUNT SPECIF...		6,963.92
6080791 · FAIRFIELD FEDERAL - CD 3/15/22 (NEW CD FOR 12 MTHS. AT ...		26,085.59
6083676 · FAIRFIELD FEDERAL - CD 7/2/22 (BALANCE OF CD # 1018113...		35,794.74
0310249 · FAIRFIELD FEDERAL -G/S SAVINGS (TRANSFERED MONEY FRO...		854.76
4463823 · FIFTH THIRD BANK - CD - 3/3/22 (MONEY TRANSFERRED FRO...		23,824.56
303177 · KINGSTON NATIONAL - CD-11/1/22 (OLD CD #302935 NEW C...		25,585.72
5441476 · PEOPLES BANK - CD - 10/20/22 (TRANSFER FUNDS FROM CD ...		32,551.75
1340149 · PEOPLES BANK -CD- 2/10/22 (TRANSFER FUNDS FROM FNB C...		30,279.10
0039519 · STANDING STONE BANK - MM (INSURANCE MONEY FROM OLD...		83,479.07
30135 · STANDING STONE BANK - MM ACCT (MONEY MARKET ACCOUNT ...		5,152.81
23743 · STANDING STONE BANK -CD-12/1/22 (12 MONTH CD @ .45% D...		20,251.65
2205793 · COMMODORE - CK-JR FAIR BLDG. (JR FAIR BLDG FUND)		3,021.79
Total Checking/Savings		<u>798735.80</u>
Total Current Assets		<u>798735.80</u>
TOTAL ASSETS		<u>798735.80</u>
LIABILITIES & EQUITY		0.00

**Committee Reports:**

Junior Fair-

C. Miller & P. Miller

A. Jr Fair Proposal

- a. Proposals are attached to the minutes.
- b. Swine –
  - i. We have had a lot of complaints about tags.
  - ii. Proposed changes to Swine include:
    1. Define Immediate Family in General Rules.
    2. Proposed Change to Tagging in which all market hogs will be tagged and photographed at the fairgrounds on July 16<sup>th</sup> from 7:00 am to 12:00 noon.
    3. Proposed change to Housing Form is that the Deadline for filling out this form is tagging date and must be turned in the day of tag-in.
    4. New Rule: Only water may be used, any oil or what appears to be oil or powder will not be permitted. This would follow the same wording as the Ohio State Fair grooming rules.
    5. Proposed change to Health Papers is that DUNF forms are to be filled out online and not before 3 days of weigh-in. DUNF forms must be filled out by Noon on the Friday before weigh-in.
    6. Proposed change to Ractopamine and Drug Free rule is to remove the statement “In addition, all hogs are required to be Ractopamine free and exhibitors are required to submit an affidavit online verifying this prior to Fair.

7. Proposed Changes for Classes. The market hog classes will be divided by barrows and gilts and then by weight.

Motion by Chuck Miller, second by Phil Miller to approve item No. 1- Defining Immediate Family in General Rules, No. 3 – Housing Forms deadline date change, No. 4 – Adding the New Rule on grooming practices & No. 5- Changing the date for turning in DUNF Forms . Motion carried. 0-abstained.

c. Market Goats –

i. Proposed Rule Changes for Meat/Market Goats:

1. Proposed schedule change to the Meat Doe/Market Goat Show at 12:30 p.m. on Tuesday.
2. Proposed changes to Meat/ Market Goat Showmanship Divisions. This would split Ages -15-18 into Division I – Ages 17-18 and Division II – Ages 15-16.
3. It has been proposed to delete the Rate of Gain Contest for Market Wethers (see attached sheet).
4. Addition of Market Goat Muscle Quality & Performance (MQP) Contest (see attached sheet).

Motion by Chuck Miller, second by Phil Miller to approve all the proposed changes for the Meat/Market Goats. Motion carried. 0-abstained.

d. Pygmy Goats –

i. Buddy Goats –

1. Proposed request for buddy goats to be used in showmanship. Junior Fair Directors/OSU Extension recommend that buddy goats be entered into appropriate classes to be eligible to be shown in showmanship.

Motion by Chuck Miller, second by Phil Miller to approve the proposed change for Pygmy Goats. Motion carried. 0-abstained.

B. Skillathon Funding

- a. Last year, the Board had provided the meal for workers. The Skillathon Superintendent requested that we budget money for the meal again and also upgrade the awards as an incentive to improve their skills and knowledge.
- b. Chuck Miller suggested that the Board provide the meal for the volunteers, and we provide the Superintendent with \$1,000 from the Junior Fair Awards account to be used for Skillathon awards. Lynn Landis recommended that the incentives be offered by age.
- c. Chuck Miller stated that Connie Smith and Cheryl Ricketts sponsored \$25 gas cards for out of county volunteers as a way to say thank you. He feels that even if we can't find sponsors that the Board should continue to show appreciation to the out of county volunteers.
- d. Connie Smith asked about whether it would be more beneficial to offer premiums for skillathon and book completion over how well they show animals at the fair. She suggested forming a committee to look into this.

- e. Motion by Chuck Miller, second by Phil Miller to provide \$1,000.00 to be used as an incentive for skillathon participants, and a meal to workers. Motion carried. 0-abstained.
- C. Motion by Chuck Miller, second by Phil Miller to approve up to 12 people as weigh masters for 2022 at \$10.00 per person. Motion carried. 1-abstained.
  - a. Weigh Masters – Sean Malone, Tom Bobbitt, Phil Miller, Chuck Miller, Ray Stoneburner, Regina Bresler, Rachel Stoneburner, Carrie Stoneburner, Jason Robinson, Greg Coulter, Kim Root, and Jeff Bondurant.
- D. Chuck Miller said we received the resignation from Beef Superintendents Chris Turner and Brandon Thomas. He emailed a Thank You letter of to the directors that he would like to send out with Board approval. Motion by Chuck Miller, second by Doug Leith to send a letter of recognition to Chris Turner and Brandon Thomas and put in minutes. Motion carried. 0-abstained.
- E. Chuck Miller let the Board know that a job posting for Beef Superintendent and Jr Fair Awards Coordinator are online.

Sale Committee Report:

P. Miller & Malone

- A. \$7,985.67 outstanding and six invoices.
- B. The topic of communication was discussed. They felt that we should have a phone on the ground's year around.
- C. Taxes have been paid and committee is planning an audit.
- D. There will be a new Treasurer, but other officers remain the same.

Entertainment Report-

Swinehart

- A. Contracts have been received from A-Bar Rodeo and Tuesday Concert.
- B. We have received the contract from Granpa Cratchet. By signing early, we saved \$6,000.
- C. Greg Swinehart asked the Board if they wanted to have a Derby during the summer. He feels we shouldn't have one. An event like the derby takes a lot of time. The office staff has a lot of other projects to work on this summer.
- D. Barb Lamp said with the grant money we need to do a couple small projects to show commissioner that we are helping to promote the community of Lancaster. Jim Marcinko suggested promoting events that are already on the grounds. Connie suggested a multi-county horse workshop to bring people into the county.

5 Year Planning Committee-

Landis

- A. The purpose of the committee is to review the revenue stream coming into the Ag Society and plan updates accordingly.
- B. Lynn Landis discussed with the Board the meeting the committee had with Steve Eversole and Dean Miller on Saturday. There are a lot of unknowns with the Art Hall restrooms that they felt we should switch to the #22 restroom as the first project.
- C. The intent was to renovate the existing building, but it was proposed to demolish the existing building and start new. See attached proposal.
- D. Issues with the current restroom – We have no family restrooms. The new proposal would offer two family restrooms and be able to be used year around. Additional issues – Urinals in women's restrooms and stalls with no doors.
- E. Lynn Landis suggested that the Board look over the proposal and take some time to think about it. The amount of money is not something we should take lightly. The proposed amount doesn't include fixtures or demolition.

- F. Lynn Landis also mentioned to the Board that we don't have to put the restroom in the same location. It's something to think about.
- G. Regina Bresler brought up that the new proposals doesn't have showers. Jim Marcinko says that showers are not used as much as now as they were in the past.

#### Grant Report-

- A. Attached to the minutes is Cheryl Rickett's report.
- B. Connie Smith spoke on Cheryl's behalf. She stated that there is money from the Commissioners that we can use towards the new restrooms. Having a better restroom is needed since the South side of the grounds is the most used.

#### **Fair Manager Report:**

- A. OFMA Convention Recap –Jim Marcinko stated that the OFMA Convention went well. He stated that he went to many different sessions. Barb Lamp stated that she went to meetings on Ohio Sunshine Law, the Red Book, and Recognizing Sponsors. She enjoyed it. Phil Miller & Doug Leith went to the Premium Book. Lots of fairs were having problems with sponsors sponsoring the books and not auction. Doug Leith went to a session with Cindy Bodie and they talked about leasing breeding animals. It will likely become a county decision. Phil Miller went to a meeting with Howard Call about admission prices. Most fairs charge \$10.00, and some have incentives with that price. Sean Malone went to a meeting about the changing the constitution. One major point discussed were background checks for the directors. He also attended one on alcohol sales. Mark Sharp attended a meeting on online ticketing. Although the idea of online tickets sounds good, it is expensive.
- B. Jim gave the Directors an update on the grounds crew. Travis Snyder and Bill Danner are working well together.
- C. After talking to Tim Schaffer, he discussed ways to add electric to the AAA by converting some of the breakers originally used for lights into ones that can be used for fans and/or grooming stations. The problem is that these big fans pull a lot of electric.
- D. Fans for Hog Barn carrier bearings went out but can be replaced.
- E. Jim has contacted Fence Solutions about getting an estimate on a rolling gate at main entrance and roadway to the office. He hasn't received an estimate yet. Sean Malone recommended having a key code for cases of emergencies.

#### **Old Business:**

- A. Table the Russell Alt Award and Dave Benson Concession Award until February meeting.
- B. Motion by Sean Malone, second by Doug Shaw to approve the purchasing of tickets from Fair Publishing House before the end of January to receive the 15% discount. Motion carried. 0-abstained.
- C. See attached handouts. Sean Malone provided the Board with an update on the two computer programs. The difference between the two programs is that Fair Entry is web-based. Fair Entry allows access to your data from any device anywhere.

Connie Smith clarified that the Fair Entry program works with the current Jr. Fair Enrollment program and the Livestock Auction.

Jim Marcinko and Chuck Miller shared their concerns with the program. Chuck Miller felt that we need more detail. Jim Marcinko stated that we don't have perfect internet access on the grounds.

John Hablitzel, Poultry Superintendent, stated that using this program would require all buildings to have internet access. Jim Marcinko stated that we currently do not have that. Chuck Miller says we need to look at pricing for the internet first because we could be talking about thousands of dollars.

Mark Sharp and Regina Bresler asked about online entries and how they would pay if we are not doing Credit Cards this year. Sean Malone pointed out that exhibitors would do their entries online and mail payment to the office. Once received, the office staff would complete the entry process on the computer.

Connie Smith asked if it would soften the blow by doing online entries by printing a book. Mark Sharp said that's another discussion. Jim Marcinko also pointed out that Hartford Fair had a lot of problems that they went away from online entries.

Mark Sharp asked about doing Junior Fair the first year and leaving Open Class with Martech. Connie Smith suggested doing one area this year - specifically Photography and Fine Arts.

Regina Bresler mentioned giving the Superintendents present a chance to speak.

Greg Coulter, Rabbit Superintendent, said he thinks it would be ideal to have a program that links everything together. McKenna Liff agreed that the program would be beneficial. Mark Francis says he feels that this is a good opportunity to have the youth help the older generation.

Motion by Sean Malone, second by Connie Smith to purchase Fair Entry for Junior Fair and Open Class at a cost \$750 and \$1,250. Motion carried. 0-abstained.

#### **New Business:**

- A. President to appoint an audit committee for 2022 to look at 2021 numbers -Committee members – Dave Keller, Doug Shaw & Regina Bresler
- B. Committee to look over Fair Entry & Junior Fair Books & Skillathon – Committee members - Mark Sharp, Connie Smith, Sean Malone, Phil Miller and Chuck Miller.
- C. Sara Peters asked the Directors to get her their changes for the Fairbooks.
- D. Connie Smith asked Jim Marcinko if there would be enough time to get the Outdoor Arena ready with Reality Dreams having a horse show at the end of September.
- E. Barb Lamp brought up forming a camping committee. Jim Marcinko said his biggest issue with the camping problem is that no one let him know in the office and the police weren't notified. Doug Leith asked for us to move forward with trying to segregate concessionaires and 4-H families. He is worried about the liability of knowing there is a problem and not doing anything about it.

Motion by Doug Shaw, second by Regina Bresler to adjourn at 10:00 p.m. Motion carried. 0-abstained.

FAIRFIELD CO AGRICULTURAL SOCIETY  
Balance Sheet  
As of January 17, 2022

Jan 17, 22

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Total Checking/Savings 798735.80

Total Current Assets 798735.80

TOTAL ASSETS 798735.80

LIABILITIES & EQUITY 0.00

Balance at 1/19/21 \* 405,316.33

Increase \* 393,419.47

FAIRFIELD CO AGRICULTURAL SOCIETY

General Ledger  
As of January 17, 2022

Type	Date	Num	Name	Amount	Balance
100 · Checking A					96,365.41
Liability Ch...	12/15/2021	29628	UNITED STATES T...	-1,469.38	94,896.03
Deposit	12/22/2021			152.71	95,048.74
Check	12/31/2021			-15.00	95,033.74
Total 100 · Checking A				-1,331.67	95,033.74
1310865 · PNB - Main Checking (New Main Checking for the Agricultural ...					275,300.52
Paycheck	12/15/2021	29621	DANNER, WILLIAM...	-1,033.12	274,267.40
Paycheck	12/15/2021	29622	MARCINKO II, JAM...	-667.28	273,600.12
Paycheck	12/15/2021	29624	MILLER, SUSAN E	-363.21	273,236.91
Paycheck	12/15/2021	29625	PETERS, SARA E.	-398.25	272,838.66
Paycheck	12/15/2021	29627	YOST, ANDREW R.	-404.92	272,433.74
Paycheck	12/15/2021	29623	MCCABE, SONDR...	-310.27	272,123.47
Paycheck	12/15/2021	29626	SNYDER, TRAVIS J.	-1,242.24	270,881.23
Check	12/15/2021	29629	WILLIAM DANNER	-166.50	270,714.73
Check	12/15/2021	29630	CARDMEMBER SE...	-139.31	270,575.42
Check	12/15/2021	29631	A T&T	-201.57	270,373.85
Check	12/15/2021	29632	DexYP	-68.25	270,305.60
Check	12/15/2021	29633	LANCASTER UTILI...	-9,939.85	260,365.75
Deposit	12/16/2021			1,308.00	261,673.75
Check	12/17/2021	29634	REGINA BRESLER	-354.00	261,319.75
Check	12/17/2021	29635	DAVID KELLER	-372.00	260,947.75
Check	12/17/2021	29636	BARBARA LAMP	-366.00	260,581.75
Check	12/17/2021	29637	LYNN LANDIS	-285.00	260,296.75
Check	12/17/2021	29638	DOUG LEITH	-372.00	259,924.75
Check	12/17/2021	29639	SEAN MALONE	-336.00	259,588.75
Check	12/17/2021	29640	CHUCK MILLER	-306.00	259,282.75
Check	12/17/2021	29641	PHILLIP E. MILLER	-372.00	258,910.75
Check	12/17/2021	29642	CHERYL RICKETTS	-405.00	258,505.75
Check	12/17/2021	29643	CHARLES SCHULTZ	-315.00	258,190.75
Check	12/17/2021	29644	MARK SHARP	-378.00	257,812.75
Check	12/17/2021	29645	DOUG SHAW	-324.50	257,488.25
Check	12/17/2021	29646	CONNIE SMITH	-393.00	257,095.25
Check	12/17/2021	29647	GREGORY SWINE...	-324.00	256,771.25
Check	12/20/2021	29648	JAKE'S SPORTSWE...	-28.00	256,743.25
Check	12/22/2021	29649	HOME CITY ICE C...	-998.00	255,745.25
Check	12/22/2021	29650	MCCAFFERTY & AS...	-1,275.17	254,470.08
Deposit	12/22/2021			11,365.61	265,835.69
Deposit	12/22/2021			27,263.75	293,099.44
Deposit	12/22/2021			6,597.50	299,696.94
Deposit	12/22/2021			1,200.00	300,896.94
Deposit	12/23/2021			18,445.00	319,341.94
Deposit	12/23/2021			11,159.50	330,501.44
Deposit	12/23/2021			19,236.98	349,738.42
Check	12/29/2021	29651	TELPLEX COMMUN...	-251.56	349,486.86
Check	12/29/2021	29652	AMERICAN ELECT...	-1,354.65	348,132.21
Check	12/29/2021	29653	CHARTER COMMU...	-162.97	347,969.24
Check	12/29/2021	29654	CHARTER COMMU...	-162.97	347,806.27
Check	12/29/2021	29655	INTERNATIONAL A...	-385.00	347,421.27
Check	12/29/2021	29656	NETWORK SERVIC...	-38.43	347,382.84
Check	12/29/2021	29657	JOHN DEERE FINA...	-13.25	347,369.59
Check	12/29/2021	29658	NORTH END PRESS	-57.85	347,311.74



## FAIRFIELD CO AGRICULTURAL SOCIETY

01/17/22

## General Ledger

Accrual Basis

As of January 17, 2022

Type	Date	Num	Name	Amount	Balance
Check	12/29/2021	29659	KRISTA'S PORTA J...	-90.00	347,221.74
Check	12/29/2021	29660	CLARK INSURANCE	-200.00	347,021.74
Deposit	12/29/2021			2,372.00	349,393.74
Deposit	12/29/2021			200.00	349,593.74
Deposit	12/29/2021			962.00	350,555.74
Deposit	12/29/2021			60.00	350,615.74
Paycheck	12/30/2021	29662	MARCINKO II, JAM...	-553.99	350,061.75
Paycheck	12/30/2021	29663	MCCABE, SONDR...	-326.24	349,735.51
Paycheck	12/30/2021	29664	MILLER, SUSAN E	-386.07	349,349.44
Paycheck	12/30/2021	29665	MYERS, NANCY R.	-371.34	348,978.10
Paycheck	12/30/2021	29666	PETERS, SARA E.	-371.34	348,606.76
Paycheck	12/30/2021	29667	SNYDER, TRAVIS J.	-676.48	347,930.28
Paycheck	12/30/2021	29668	YOST, ANDREW R.	-443.91	347,486.37
Paycheck	12/30/2021	29661	DANNER, WILLIAM...	-1,033.12	346,453.25
Check	12/30/2021	29669	WM. B. DANNER	-25.00	346,428.25
Liability Ch...	12/30/2021	29670	UNITED STATES T...	-1,157.20	345,271.05
Liability Ch...	12/30/2021	29671	CITY OF LANCAST...	-250.71	345,020.34
Liability Ch...	12/30/2021	29672	SCHOOL DISTRICT...	-187.67	344,832.67
Liability Ch...	12/30/2021	29673	TREASURER OF ST...	-190.62	344,642.05
Check	12/30/2021	29674	RAY STONEBURNER	-886.62	343,755.43
Check	12/30/2021	29675	OHIO TREASURER ...	-2,077.53	341,677.90
Check	12/31/2021			-26.80	341,651.10
Check	01/04/2022	29676	AG-PRO COMPANIES	-2,507.55	339,143.55
Deposit	01/05/2022			14,707.20	353,850.75
Check	01/10/2022	29677	ENCOVA INSURAN...	-4,114.00	349,736.75
Check	01/10/2022	29678	PHIL MILLER	-115.44	349,621.31
Check	01/11/2022	29679	CHARTER COMMU...	-107.98	349,513.33
Check	01/11/2022	29680	AMERICAN ELECT...	-389.30	349,124.03
Check	01/11/2022	29681	CHARTER COMMU...	-89.94	349,034.09
Check	01/11/2022	29682	A T&T	-198.42	348,835.67
Check	01/11/2022	29683	A T&T	-113.89	348,721.78
Check	01/11/2022	29684	A T&T	-56.55	348,665.23
Check	01/12/2022	29685	LANCASTER UTILI...	-3,792.45	344,872.78
Check	01/12/2022	29686	CARDMEMBER SE...	0.00	344,872.78
Check	01/12/2022	29687	CARDMEMBER SE...	-2,300.00	342,572.78
Check	01/12/2022	29688	TAYLOR RENTAL	-559.54	342,013.24
Check	01/12/2022	29689	DEBORAH BUTTS	-32.00	341,981.24
Check	01/12/2022	29690	OFFICE MART INC.	-204.21	341,777.03
Check	01/12/2022	29691	CARDMEMBER SE...	-109.38	341,667.65
Check	01/12/2022	29692	TELPLEX COMMUN...	-253.64	341,414.01
Paycheck	01/14/2022	29693	DANNER, WILLIAM...	-1,035.12	340,378.89
Paycheck	01/14/2022	29694	MARCINKO II, JAM...	-551.99	339,826.90
Paycheck	01/14/2022	29695	MCCABE, SONDR...	-300.20	339,526.70
Paycheck	01/14/2022	29696	MILLER, SUSAN E	-344.09	339,182.61
Paycheck	01/14/2022	29697	PETERS, SARA E.	-383.06	338,799.55
Paycheck	01/14/2022	29698	PRUDLIK, SUZANN...	-34.25	338,765.30
Paycheck	01/14/2022	29699	SNYDER, TRAVIS J.	-753.85	338,011.45
Paycheck	01/14/2022	29700	YOST, ANDREW R.	-454.46	337,556.99
Liability Ch...	01/14/2022	29701	UNITED STATES T...	-1,094.38	336,462.61
Check	01/14/2022	29702	WILLIAM DANNER	-166.50	336,296.11

4:11 PM

01/17/22

Accrual Basis

FAIRFIELD CO AGRICULTURAL SOCIETY

General Ledger

As of January 17, 2022

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Type	Date	Num	Name	Amount	Balance
Deposit	01/14/2022			2,041.00	338,337.11
Deposit	01/14/2022			5,500.00	343,837.11
Total 1310865 · PNB - Main Checking (New Main Checki...				68,536.59	343,837.11
TOTAL				67,204.92	438,870.85

3:48 PM

FCAS - JR. FAIR BUILDING PROJECT

01/17/22

General Ledger

Accrual Basis

As of January 17, 2022

Type	Date	Num	Name	Memo	Amount	Balance
2205793 · COMMODORE BANK - CHECKING						3,021.67
Deposit	12/31/2021			Interest	0.12	3,021.79
Total 2205793 · COMMODORE BANK - CHECKING					0.12	3,021.79
TOTAL					0.12	3,021.79

Sign-in - Jan. 18, 2022

Greg A. Gale

STAN SMITH

Mark Francis

John Hablitzel

C. Scott Anderson

Paul Ellinger

Makenna Liff

Greg Coulter



Jim Marcinko <fcfair@fairfieldcountyfair.org>

## Junior Fair Action Items:

1 message

**Chuck Miller** <keywest100@att.net>

Fri, Jan 14, 2022 at 2:56 PM

To: Jim Marcinko <fcfair@greenapple.com>, Phil Miller <philmler81@yahoo.com>, Jim Marcinko <fcfair@fairfieldcountyfair.org>, Nancy Myers <nancymyers8215@gmail.com>, Barbara Lamp <tblamp@peoplepc.com>, Connie Smith <smith.3204@osu.edu>, Sean Malone <smalone4996@hotmail.com>, Doug Leith <dleith1@frontier.com>, "Regina M. Bresler" <reginabresler@tommertzins.com>, Lynn Landis <lplandis@gmail.com>, David Keller <davidckeller63@gmail.com>, Doug Shaw <dstractorlover@sbcglobal.net>, Mark Sharp <sharpie3@ymail.com>, Chuck Miller <keywest100@att.net>, Greg Swinehart <gswinehart@att.net>, Greg Swinehart <swinehartg@gmail.com>, Cheryl Ricketts <cricketts321@gmail.com>

Dear Board of Directors please find attached items for the Board of Directors to act upon at our January Meeting.

### Swine Proposals

I have attached the changes requested by the swine committee after our meeting in December.

I have stated items we can act on- other the Junior Fair Board are requesting additional in formation on from the swine committee at their February meeting.

Item Number One- Definition of immediate family (need approval)

item Number 3 Housing Forms- (need board approval)

Item Number 4 Swine Pro Grooming- Need Board Approval)

item Number 5-( Needs approval of the board)

**Market Goats proposal** was approved by the Junior Fair Board as one item- (we need to approve it)

**Pygmy Goat proposal** was approved by the Junior Fair Board as one item (we need to approve it)

**Ractopamine and drug free** was tabled by the Junior Fair Board we are awaiting the legal language the state fair is going to use so we are in compliance and don't have to get legal analysis of our own wording)

**Request from the Skillathon Superintendent** to budget money for food and to up-grade our awards as an incentive to improve their skills and knowledge- Our suggestion is to have the board provide the meal for volunteers and we have money in the awards account for Junior Fair that we can use to provide award incentives. Last year Connie & Cheryl sponsored \$ 25 gas cards to the out of county volunteers to say thank you for traveling and helping. I think we need to continue and if we don't find sponsors perhaps we may need to assist these out of county volunteers.

### RECORD BOOKS- WE NEED TO DISCUSS FOR 2022 SOMETIME

Discussion has been held on project books which according to our rule each exhibitor must complete it is evident we have some exhibitors who are not doing books and still showing. Phil & I have worked and stressed the importance but we need the board to reinforce the rule and support no books completed no show. This can be discussed and we are looking for support so we can enforce the rule this year. We would like to have this discussion and action prior to the March meeting so we can let everyone know and prepare. Books are designed to enhance the learning process in each youth group and provide a look at the economic impact each project has in the project life. approximately 75 (3 boxes of books were not complete enough at the skillathon and were returned and rescored later and some of those still were not complete enough-- no feed records, no purchase of the animal cost etc. Our mission and purpose as a 501 3 c is education of the community.

We have received a resignation from Chris Turner I am sending a response and will forward that to you later today.

See you on Tuesday

Chuck Miller  
Junior Fair Director

2022 Proposed Rule Changes: Swine - FROM SWINE COMMITTEE

1. Define Immediate Family in General Rules for the purposes of tagging.

- "Family" means the immediate family of an exhibitor, including exhibitor's parent, step-parent, foster parent, grandparent, step grandparent, foster grandparent, brother/sister, stepbrother/stepsister, foster brother/foster sister, half-brother/half-sister, son, daughter, step-son, step-daughter, or guardian.
- As defined by the Ohio Administrative Code: 901-19-01 Livestock Exhibitions - Definitions (P) REQUESTED BY SWINE COMMITTEE TO BE Added TO BOOK

\*

2. Proposed Changed to Tagging

- CURRENT: Each exhibitor may tag in a total of four hogs. Each exhibitor may choose at their discretion which hogs will be shown in the live or carcass contests, two for the live show, one for the carcass show, and one backup hog. More than one exhibitor from the same "immediate family" may designate the same back-up hog. Maximum amount of tags issued for a family is 16.
- PROPOSED: All market hogs must be tagged in and will be photographed at the Fairfield County Fairgrounds on July 16th from 7:00 a.m. - 12:00 p.m. Hogs will remain on the trailer during tag-in. Each exhibitor may tag a total of four hogs. At the time of weigh-in for the carcass or live show, an exhibitor will select any hog tagged within the "immediate family". No tagging will be performed after the designated tag-in day except as listed in Rule 23 of the General Rules.

LAYED ON TABLE  
Seeking Further  
Information

3. Housing Forms

- CURRENT: Junior Fair Exhibitors housing animal(s) in a location other than the property on which they reside must obtain and file a Livestock Housing Form with the Senior Fair Office. Deadline for filling out this form is the deadline set forth for possession of the animal by the above date. For more specifications, refer to the General Rules.
- PROPOSED: Junior Fair Exhibitors housing animal(s) in a location other than the property on which they reside must obtain and file a Livestock Housing Form with the Senior Fair Office. Deadline for filling out this form is ~~July 16th~~ TAGGING Date and must be turned in the day of tag-in. For more specifications, refer to the General Rules.

APPROVED  
WITH CORRECTING

TAGGING Date

4. New Rule: Only water may be used, any oil or what appears to be oil or powder will not be permitted.

- Same wording as the Ohio State Fair grooming rules.
- Clarification to the Ohio Administrative Code: 901-19-33 Livestock Exhibitions - Prohibited Grooming Practices. A mandatory rule.

The following grooming practices are prohibited in junior market livestock shows unless those grooming practices are permitted under rule 901-19-32 of the Administrative Code:

- (A) Using any substance to enhance or change the color of the livestock, including the livestock's hide or hooves;
- (B) Adding any substance externally to build up, change or alter the shape or conformation of the livestock, including by way of example but not limited to rope, false hair, graphite, hemp, and powders;
- (C) Pigmented grooming aides or materials; and  
Slick clipping or body shaving of market hogs except on the ears and tails.

APPROVED -  
REQUEST Further  
Explanation  
(Approved Products)

\*

5. Health Papers

- **CURRENT:** HEALTH PAPERS are not required except for a current and valid Drug Use Notification Form (DUNF). DUNF Forms are to be filled out online before you arrive at fair.
- **PROPOSED:** HEALTH PAPERS are not required except for a current and valid Drug Use Notification Form (DUNF). DUNF Forms are to be filled out online and **not before 3 days of weigh-in. DUNF Forms must be filled out by NOON on the Friday before weigh-in.**

APPROVED

6. Ractopamine and Drug Free

- **CURRENT:** Market Hogs and MQP barrows must be free from any/all drugs in their system on Fair weigh-in day. In addition, all hogs are required to be Ractopamine free and exhibitors are required to submit an affidavit on-line verifying this prior to Fair.
- **PROPOSED:** Market Hogs and MQP barrows must be free from any/all drugs in their system on Fair weigh-in day. ~~In addition, all hogs are required to be Ractopamine free and exhibitors are required to submit an affidavit on-line verifying this prior to Fair.~~

TABLED AWAITING DETAILS

7. Proposed Changes for Classes:

1. **CURRENT:** The Market Hog Show will be a Barrow and Gilt Show with up to 30 classes total overall. The market hogs will be weighed and divided by weight into the classes. Each exhibitor will be allowed to exhibit up to two live market hogs, a barrow and a gilt, 2 barrows, or 2 gilts. All barrows will compete for the Grand and Reserve Champion Barrow and all gilts will compete for the Grand and Reserve Champion Gilt. An Overall Champion and Reserve Champion will be chosen from those four animals. The barrow classes will be divided into three divisions. The gilt classes will also be divided into three divisions. The division winners will compete for the champion in each gender class.
- **PROPOSED:** **The market hog classes will be divided by barrows and gilts and then by weight** with up to 30 total classes. If an exhibitor has two animals in the same weight class, they are responsible to find another exhibitor to show one of their animals (see General Rule 4). The barrow classes will be divided into three divisions. The gilt classes will be divided into three divisions. An Overall Grand, Champion, Overall Reserve Champion, Third Overall, Fourth Overall, and Fifth Overall will be chosen from those 12 division champions/reserve champions.
  - **Award changes:** There will no longer be 4 trophies for Grand/Reserve Gilt and Grand/Reserve Barrow. Adding 3 banners for Third, Fourth, and Fifth Overall Market Hogs.

LAYED ON TABLE MORE IN FURNITURE SEEKING

MARKET GOAT CHANGES WERE ALL APPROVED  
2022 Proposed Rule Changes: Meat/Market Goats  
BY J.F.B

1. Proposed Schedule Change: Meat Doe/Market Goat Show
  - CURRENT: Tuesday, 12:00 p.m.
  - PROPOSED: Tuesday, 12:30 p.m.
  - *Help out exhibitors who show beef cattle by adjusting time a half hour.*
2. Proposed changes to Meat/Market Goat Showmanship Divisions:
  - CURRENT:
    - Division I - Ages 15-18
    - Division II - Ages 13-14
    - Division III - Ages 11-12
    - Division IV - Ages 9-10
    - Division V - Beginner, First year goat exhibitor under age 11
  - PROPOSED:
    - Division I - Ages 17-18
    - Division II - Ages 15-16
    - Division III - Ages 13-14
    - Division IV - Ages 11-12
    - Division V - Ages 9-10
    - Division VI - Beginner, First year goat exhibitor under age 11
  - Addition of awards: 1st Place Trophy and 4 Rosettes
  - *Had over 20 exhibitors in Division I last year and it would be more helpful to judge if the class was broken down. Additionally, this would be helpful for Premier Exhibitor scoring.*
3. PROPOSED: Delete Rate of Gain Contest for Market Wethers (see attached sheet).
4. PROPOSED: Addition of Market Goat Muscle Quality & Performance (MQP) Contest (see attached sheet).
  - *The Fairfield County Market Goat Committee would like to propose the addition of a Market Goat MQP contest to the fair. We believe that this contest will allow our exhibitors an opportunity to increase their knowledge of their project and the process involved in producing a quality product for their consumers.*



## Market Goat Muscle Quality & Performance (MQP) Contest Rules

**TAGGING/POSSESSION DATE:** MQP Goats will be ear-tagged for identification at the fairgrounds during a May Weigh-in and must be in the possession of the exhibitor at that date. Exhibitors may tag one market goat to compete in the Market Goat MQP Contest and one additional goat as a backup. The second goat can be used as the backup for the live shows at the Fairfield County Fair.

**WEIGH-IN:** MQP market goat weigh-in and tagging will be mid to late May at the Fairfield County Fairgrounds. All market goats must be tagged. All prospective MQP market goats must be weighed. No tagging will be done outside of the designated time except as listed in rule 23 of the General Rules. There will be no reweighs per General Rule #27.

1. MQP market goat weigh-in and tagging will be mid to late May at the Fairfield County Fairgrounds. MQP goats will come to the fairgrounds for the final weigh-in preceding harvesting in August. (Final dates to be determined after consulting with local packer)
2. Fairfield County Junior Fair Market Goat Committee will supervise all weighing and tagging procedures at the weigh-ins. If an animal loses an ear tag, the exhibitor must contact the Senior Fair Office as soon as possible. If possible, save the tag that came out.
3. MQP Market goats must be wethers and less than a year old
4. Wethers may not retain any testicular tissue at the August Weigh-In.
5. All animals will be required to have an official USDA scrapie tag, regardless of age.
6. There is no minimum or maximum weight at the May weigh-in.
7. MQP Market Goats weighing less than 60 pounds at the August weigh-in will go home.
8. MQP Market Goats must have primary teeth or, if any missing prematurely, "No secondary teeth may be present".
9. MQP goats will be brought to the Fairfield County Fairgrounds for the August Weigh-in to be evaluated and weighed. Average daily gain will be calculated at this time. An official will be on hand to discuss his/her choices for best goat "on-the-hoof." Exhibitors will be invited to handle and assess the goats. The goats will then be transported to a facility to be harvested.
10. The Exhibitor will be responsible for the Marketing of the processed animal to an end consumer or must take possession of the processed animal at the completion of the project. The end consumer or the exhibitor is responsible for the cost of processing.
11. Results of the contest, with all data evaluated, will be collected prior to the fair. Exhibitors will be invited to the harvesting facility to observe their projects and see how the MQP data was collected.
12. The Market Goat MQP final score will take the rate of gain placing and carcass placing into consideration during scoring. Rate of gain will be 30% of the final score and carcass placing the remaining 70%.
13. The actual rate of gain will be calculated by subtracting the beginning weight at Tag In time from the final weigh-in time and dividing by the number of days from the initial weigh-in to the final weigh-in.
14. Calculations for MQP merit may include loin eye measurement, back fat, KPH fat percentage, leg score, quality grade, percent retail cuts or other categories requested by the judge. Formulaic equations using the above data will determine MQP placings. Points will be awarded/removed for the various criteria as it applies to the desirable MQP merits.
15. MQP Market Goats are subject to rules of Quality Assurance, i.e., substance withdrawal. DUNF forms are required.
16. The Grand and Reserve Champion MQP Market Goats will sell in the 5th and 6th sale slots, respectively, at the Junior Fair Market Goat Sale. The remainder of the MPQ projects will sell in the sale either individually or in group(s) as determined by the Market Goat Committee.

## Changes to existing rules:

**TATTOO/TAG:** All Market Goats must be tattooed/tagged and weighed at the Fairgrounds on the Second Saturday of July, 8:00 – 10:30 a.m. Each exhibitor may tag in a total of three goats, two for the market classes and one back-up, which more than one exhibitor from the same "immediate family" may designate as a back-up goat. An exhibitor may designate their second MQP goat as their backup for the fair at the July Tag-In. If an exhibitor tags in two MQP goats in May they will only be able to tag in two additional goats during the July Tag-In. MQP Market Goats used as backups will not be eligible for the homegrown class.

**Special Rule 2:** An exhibitor must have their Live Show Market Goat(s) tattooed/tagged in July at the Fairfield County Fairgrounds. Each exhibitor may register 2 market goats in their name plus one as a backup. Backups may be shared by a family. Should the market goat's ear not be suitable for tagging, the market goat will be tattooed in the tail web.

**Special Rule 8:** One eligible Live Show Market Goat and one eligible MQP Market Goat may be sold in the auction by an exhibitor. The top five in each class may be sold individually in accordance with ODA Rule 901-19-02 D. There may be a packer bid on all eligible Market Goats. The only time an exhibitor can sell both goats individually is if they are selected for both Grand and Reserve Champions. The exhibitor's 2nd market goat will be sold at packer bid only if a packer bid is available.

## Premier Exhibitor Changes:

We are proposing to eliminate the Rate of Gain from the Market Goat Premier Exhibitor contest and replace it with the Market Goat MQP Contest Placings.

**Meat/Market Goats:** The Meat/Market Goat Premier Exhibitor will be the highest point total from 5 of the 6 Fairfield County Junior Fair activities: Meat/Market Goat Skillathon\*, Showmanship, Fairfield County Meat Goat Judging Contest, Breeding (Meat Doe) Class, Market Class, and MQP Market Goat.

## Subtractions:

The Market Goat live show Rate of Gain contest. Rate of Gain will become a component of the Market Goat MQP Contest.

### **Rate of Gain Contest**

- ~~1. The actual rate of gain will be calculated by subtracting the beginning weight at Tattoo/Tag in time from the final weigh in time and dividing by the number of days from the initial weigh in to the final weigh in at the fair.~~
- ~~2. All Market Goats that are weighed at the Tattoo/Tag in July and checked in at fair time are eligible for the Rate of Gain Contest. Any goat weighed in earlier/later than set date in July will be disqualified from the Rate of Gain Contest.~~
- ~~3. To be eligible for Rate of Gain Awards, the Market Goat must be exhibited and shown at the Fairfield County Fair.~~
- ~~4. Awards will be given to the top Five Market Goats according to the criteria listed above.~~

APPROVED

- *Pygmy Goats - Request for buddy goats to be used in showmanship. Junior Fair Directors/OSU Extension recommend that buddy goats be entered into appropriate classes to be eligible to be shown in showmanship.*
  - *Current Pygmy Goat Showmanship Rule #5: Each exhibitor must show their own animal in showmanship that they have entered as their individual fair entry.*



Jim Marcinko <fcfair@fairfieldcountyfair.org>

## #22 Restroom Proposal

1 message

Lynn Landis <lplandis@gmail.com>

Sun, Jan 16, 2022 at 11:02 AM

To: Jim Marcinko <fcfair@fairfieldcountyfair.org>, Barbara Lamp <tblamp@peoplepc.com>, Nancy Myers <nancymyers8215@gmail.com>, Sean Malone <smalone4996@hotmail.com>, Doug Leith <dleith1@frontier.com>, Chuck Miller <keywest100@att.net>, Phil Miller <philmliller81@yahoo.com>, Doug Shaw <dstractorlover@sbcglobal.net>, Cheryl Ricketts <cricketts@competitiveedgehr.com>, Mark Sharp <sharpie3@ymail.com>, "David Keller (FCAS Board)" <davidckeller63@gmail.com>, Regina Bresler <reginabresler@tommertzins.com>, Connie Smith <smith.3204@osu.edu>, Greg Swinehart <swinehartg@gmail.com>

The 5-year facility committee met on Saturday morning to review plans for new restrooms where the brick #22 restroom building now stands. Jim got the plans from Steve Eversole earlier in the week and we wanted to meet and bring the discussion to the board as soon as possible.

A new restroom facility would replace the existing 22 building at a cost of \$300,000 or more. The plumbing and fixtures and work needed on the sewer lines are the questions still to be answered. This is a proposal for discussion on Tuesday and we did not want to blind-side the rest of the board by not giving you prior notice.

The cost of the building will primarily be funded by dollars in the general fund that were supplanted by grant dollars. For example, if Jim ordinarily paid \$100,000 for something every year to start the fair, that \$100,000 for the last fair would have been paid for with grant money allowing the board to use the budgeted \$100,000 for something like this project. Any remaining balance that is not offset by grant funds will be paid for from the ticket increase dedicated for maintenance and facilities.

The committee is not trying to ram something through without proper discussion, but there is a time consideration. Please take some time before Tuesday to think about this proposal and be prepared to discuss the proposal at the meeting. It is important to note there are restroom facilities on the south side of the fairgrounds that would be considered reasonable and the current 22 restrooms are used throughout the year for events and not just the week of the fair. The committee also briefly discussed that if the board decides to approve this project that we are committed to the idea that we are elected to serve for the good of the entire fair community and not select groups.

Cheryl will send a spreadsheet and information on the general fund budget items that were supplanted by grant dollars so that we know how much we have available to work with for this project.

Let me know if you have questions  
Lynn

**To: FCAS Directors**

**From: Cheryl**

**Subject: Grant funding available for transition to alternative uses; key decisions to be made**

As reviewed at various meetings, the Commissioners' staff were creative in developing the ARP grant components/design so we could take advantage of the grant and still meet best practices.

Typically, a business plan would need to be developed that included bids from multiple contractors/vendors. Instead, they created a category called Fairs and Events so we could use it to run the fair without getting bids. The total potential award under this section is \$320,000. There also included another section, Technology, as Economic Development can be improved with technology upgrades. The Total for this area is \$75,000.

The subcategories are major expenses associated with running FCAS not only during the fair but throughout the grant period of August 1, 2021 through December 31, 2022. The subsections under Fair and Events included:

Resources by Subsection	Subsection Total	Original award toward general fair operations	Amount submitted or identified for reimbursement to date	Amount remaining to request (we don't get the funds unless we submit an invoice for reimbursement)
<b>Fair and Events</b>				
Security	\$50,000	\$50,000	\$25,043	\$24,958
Professional Communication	\$45,000	\$6,000	\$2,603	\$3,397
Supplies and Materials	\$40,000	\$40,000	\$40,000	\$0
Utilities (Realigned from \$140K to \$100K)	\$100,000	\$100,000	\$61,318	\$36,682
Entertainment (New category)	\$40,000	\$40,000	\$28,750	\$11,250
Other Contracts	\$45,000	\$45,000	\$38,000	\$7,000
<b>Subtotal Fair and Event funds to realign (yellow highlighted area)</b>	<b>\$320,000</b>	<b>281,000</b>	<b>\$195,714</b>	<b>\$83,287</b>
<b>Technology</b>				
Scale Readers & Software	\$15,000	\$0	\$0	\$15,000
Computers	\$6,000	\$0	\$0	\$6,000
Copies & Printers	\$30,000	\$0	\$0	\$30,000
Speakers, Mics, Sound Imp	\$44,000	\$0	\$11,055	\$32,945
New category—amount to be determined	\$0			
<b>Subtotal Technology funds to realign (yellow highlighted area)</b>	<b>\$95,000</b>	<b>to be determined after decisions on software and other needs</b>		<b>\$</b>
<b>Total available for Restroom</b>		<b>Minimum of \$281K</b>		

As shown above, if all identified receipts are approved for reimbursement, we would have at least \$281K to use on a restroom remodel.

# FairEntry

Unlimited manager accounts with custom permission levels allows multiple people to share the data management load. Back-ups are automatic and everything is real-time.

There are no system requirements and nothing to install. It works on any computer regardless of the operating system or programs

The entire system is mobile-friendly. Use any mobile device you wish. Data entered from a mobile device is saved automatically and is instantly available for any other managers. No syncing required.

Worry-free data management! Everything is backed up on the secure server infrastructure. In case of a technical emergency, just log in from another device and you will find your data safe and up-to-date.

New features and updates are added year-round and are available to all customers immediately at no extra cost.

## Price

2021	Jr Fair	3090 entries
	Open Show	5139 entries

**Regular - up to 3000 entries \$750 billed annually**

**Plus – up to 5000 entries \$1250 billed annually**

**Enterprise – up to 10,000 entries \$2500 billed annually**

**They recommend to buy 2 programs (1 for jr fair and 1 for open class). They usually give a 5% grace on the entries total.**

**3090 entries entered on line would cost us \$750**

**5139 enries entered on line would cost us \$1250**

## SHOW WORKS

One person is responsible for the data entry and data management. Daily responsibilities include: data back-ups, syncing devices as well as data entry.

Only available to install on computers with certain operating systems and very specific versions of programs.

Has a component that allows superintendents to perform some processes from specific mobile devices. Mobile devices must be synced to the base computer.

Data entry clerk is responsible for maintaining system back -ups. In case of a technical emergency, the program may need to be re-installed. If a back-up was not performed the data could be permanently lost.

Upgrades are available to purchase every few years and often require hardware upgrades (aka. New computers)

### Price

2021 Jr Fair 3090 entries

Open Show 5139 entries

**Standard fair - 5000 entries with 4 computers \$2995**

**Large fair - 10000 entries with 4 computers \$5995**

**Yearly fee \$450**

**Auction Companion \$295**

**Online Pricing \$250 per session + .25 per entry + 1% transaction – Full credit of service plan**

**Example:**

**3090 entries entered on line would cost us \$572.50 using the standard fair option**

**Last year's totals (8229) if all were entered on line using the large fair option \$1757**

## Information about FairEntry

- FairEntry is web-based - this means it is not hosted in a cloud, it is hosted on servers that we, RegistrationMax, own and maintain.
- FairEntry web servers are located in the statistically safest Data Center in the country (right next to Google and Apple).
- FairEntry is PCI SAQD Level 2 compliant with a third party attestation of compliance - this means we have met and exceeded the Payment Card Industry requirements for data security.
- FairEntry has recently passed it's annual Penetration Test (aka Pen Test) with flying colors - this means we hired a professional hacker to try to hack into our systems and they couldn't do it.
- FairEntry is the only Fair management system that seamlessly integrates with 4-H Online (the 4-H enrollment system used in 34 states that RegistrationMax created and owns) - this means that all of the member data never leaves the secure server environment
- All of the FairEntry support team members have set up, run and supported successful fairs with FairEntry prior to working for RegistrationMax.
- Standard FairEntry pricing has not increased since the program launched in 2013 - and we plan to keep it that way. In fact credit card transaction fees have decreased by 1% and more features have been added to the Starter Plan.

The following is included in every subscription:

- Live webinar training (webinars are scheduled bi-weekly)
- Access to the Help Center with training videos and step-by-step instructions with screen shots
- After-hours cell phone support - via the support teams' cell phone numbers
- Year-round access to your data
- Automatic back-ups
- Unlimited manager accounts with customized permissions
- Access to your data from any device anywhere (with internet access)
- Immediate access to new features and improvements with no upgrade fees and no updates to install

New Items Added:



- Online and Hybrid Auctions (i.e. accept add-ons online and allow in-person bids)
- Hybrid Shows expands your reach to allow exhibitors who are unable to bring their entries to the fair to submit pictures and videos for their entries.
- Online Judging - allows judges to judge photo and video entries from anywhere any time.
- More new items coming soon!!

When you are ready to purchase, here is what will happen:

1. You will send us an email with the following information:

- Official Organization name (for the invoice)
- The plan you would like to purchase
- Email address for the person who should get the invoice
- Name of the fair
- Dates of the Fair

2. Our team will set up your account within a few hours (most of the time within a few minutes) of receiving your account information.

3. You will receive the following emails:

- Invoice email with the invoice attached as a PDF and a link to pay online and the address if you prefer paying via check
- Welcome Email - with details about how to sign up for trainings and how to access the Help Center so you can get started right away