

Fairfield County Agricultural Society

Special Meeting

May 3, 2022

This meeting has been called to hear the project presentations (3) for the installation of internet/fiberoptics only.

Meeting of the Board of Directors of the Fairfield County Agricultural Society with 1st Vic President

Sean Malone presiding. Other directors present were Regina Bresler, David Keller, Sean Malone, Jim Marcinko, Chuck Miller, Phillip Miller, Nancy Myers, Cheryl Ricketts, Mark Sharp, Doug Shaw, Connie Smith, Greg Swinehart.

Those not in attendance but were excused, Barb Lamp, Lynn Landis, Doug Leith, Charles Schultz.

Roll Call – Quorum

Others present were Sondra McCabe-Assistant Secretary and Andrew Yost -Concessionaires Mgr.

First Vice President Sean Malone is conducting the meeting in the absence of President Barb Lamp.

No visitors were present.

ProComm – Eric and Marty

- 312 feet is the length of their wire.
- 4 hand offs from Spectrum
- “E” equipment every single location – 9 “U” cabinet 600 va amps.
- Art Hall use gel filled wire casing – lasts a long time 3-5 years.
- Art Hall to Judges area -then can get it on Wi-fi
- Building #52 hand off from Spectrum – 2 data cables
- Outside antenna #4, #11, #48
- Ed Sands – back side antenna to Horse arena, Bldg. 10 equip. 2 equip. boxes
- Ed Sands south side to #50 bldg.
- Admin, building has modem o/s antenna to cattle barn
- Admin. bldg. same WI-FI gives us a solution to sheet to ticket booth.
- Hometown tickets- bar code on ticket that can be scanned –
- Marty – we bridge things together
- Bridge from Admin bldg. for sign at entrance.
- SSIB transmission signal for us only. NO PUBLIC
- Preflight check before fair and then can be available on site for fair.
- Dust in barns a problem? No. There will be no Impact on equipment.
- APP’s talk to each other independently
- 4 sites – if one goes out you still have 2 on.
- If Spectrum gives us new modem, then Pro Comm will.
- Hablitzel asked via zoom if any of the equipment is re-usable for other projects. Answer, No.
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- **Innovative Technology, Ltd. – Jeff**
 - Wireless solution only
 - Presented two small videos that goes along with portfolio handout.
 - Will need a construction survey done.
 - Will be available during fair and can monitor remotely and be on call as needed
 - Block Retainer - \$90.00/hr. - \$150.00/out of business hours
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- NetSteady – Chris and Becca
 - Wireless only – wireless fiber
 - Wires above ground only
 - On site person during fair
 - Will train fair employees
 - Technology fee per building a possibility
 - Square terminals - credit card machine for food trucks
 - Security camera can be off this system
 - WI-FI cameras not good, poor quality
 - Outside gel filled fiber optic cable built for overhead outdoor construction
 - John Hablitzel a backup ready?
 - LTE not the way to go for backup
 - We can start project 2 weeks after bid awarded to purchase supplies then 2-4 weeks of installation.
 - 50% down and 50% upon completion
 - Fiber optic \$69,000.00 Wireless \$55,000.00
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 - Tom Medberg – working on a quote

All the quotes were finished at 9:05pm. Discussion followed.

John Hablitzel via zoom – **Corrections made by Cheryl Ricketts per Johns approval.** John is the Fair Poultry Superintendent and has significant expertise in this area. John was asked for his options on the three options presented. He said that the ProComm and ITS solutions would take care of our immediate issues but did not position the fairgrounds for the future needs. NetSteady's solution that include a fiber component was the most strategic solution because it solved short-term needs and provided the infrastructure for future opportunities and needs.

Vice President Sean Malone called for a roll call vote for decision on bid award. NetSteady Company's Regina Bresler -Yes, David Keller -Yes, Jim Marcinko-yes, Chuck Miller – abstain, Phillip Miller – Yes Nancy Myers – yes, Cheryl Ricketts-yes, Mark Sharp-yes, Doug Shaw -yes-, Connie Smith-yes, Greg Swinehart -no. 9-yes, 2 abstain, 1 no

Motion by Doug Shaw to award bid to NetSteady, Regina Bresler seconded. Motion passed.

Bid was given to NetSteady.

Motion to adjourn by Chuck Miller, seconded by David Keller . Meeting adjourned at 9:52pm

Barbara A. Lamp

Sandra McCabe
Asst. Sec.