

Lancaster, OH

February 21, 2023

7:30 P.M.

Meeting of the Board of Directors of the Fairfield County Agricultural Society with President Sean Malone, presiding. Other directors present were: Regina Bresler, Eric Keener, David Keller, Barb Lamp, Doug Leith, Jim Marcinko, Cheryl Ricketts, Mark Sharp, Doug Shaw, Doug Shell, Abigail Skinner, Connie Smith and Greg Swinehart.

Nancy Myers and Charlie Schultz were excused.

Roll call – Quorum.

Also present was Sara Peters – Secretary, Sondra McCabe – Assistant Secretary, Dakota Romine – Hometown Tickets, Dale Fox, Michelle MoneyMaker Fox, Carrie Stoneburner, Cindy Gilfillen, Web Rice, C. Scott Anderson, Kim Westhoven, Leslie Cooksey, Mark Francis, Megan Francis, Riley Doss, Gail Ellinger, and Mark Campbell.

**Comments from guests.**

Web Rice wanted to give the board an update on the Barn Quilts. We should have some by mid-March. He also wanted to let the Board know that the shingles should be in sometime in March for the Log Cabin. Dave Benson and Web have been cleaning and finishing up the chinking on the inside.

Dakota Romine of Hometown Tickets was here to talk to the Board about using them for online ticketing. He said they offer four ways to sell tickets. They would like to be a year around service. They add \$1 to ticket sales and credit card processing fee of 2.9%. Weekly Passes add \$3.00. With a fee this size, we are looking at a \$3,000 yearly fee. If we sign by April, they will knock \$1,000 off each year for three years. Additional discussion took place on equipment and logistics behind using online tickets at the gates and passes (i.e.. Jr. Fair Exhibitor Passes, Parent Passes). The Board will discuss online ticketing further under New Business.

**Sec. Report:**

Sec. Peters

Motion by Cheryl Ricketts, second by Doug Shell to approve the minutes for the January 17, 2023 meeting with the following changes:

- add the wording ‘sent out’ so the sentence reads: ... thank you notes have been sent out.
- change the statement under Grant Report to ‘not going to bring back the drone proposal to board since it is under Jim Marcinko’ s spending limit.’
- change Treasurer to Secretary under Sale Committee Report.

Motion carried. 0-abstained.

**Financial Report:**

Treas. Marcinko

Motion by Mark Sharp, second by Abigail Skinner to accept the financial report as of February 21, 2023. Motion carried. Jim Marcinko abstained.

**Jr. Fair Building Fund Report:**

Treas. Marcinko

Motion by Barb Lamp, second by Regina Bresler to accept the Jr. Fair Building Fund Report as of February 21, 2023. Motion carried. Jim Marcinko abstained.

## 2022 Financial Statement

Motion by Doug Leith, second by Eric Keener to approve the 2022 Financial Statement. Motion carried. 0-abstained.

11:50 AM  
02/20/23  
Accrual Basis

FAIRFIELD CO AGRICULTURAL SOCIETY  
Balance Sheet  
As of February 20, 2023

	<u>Feb 20, 23</u>
<b>ASSETS</b>	
Current Assets	
Checking/Savings	
100 · Checking A	173,811.67
1310865 · PNB - Main Checking (New Main Checking for the Agricultural S...	538,651.23
120990 · FNB - LOYS - CD -2/24/24 (OLD CD # 1061500115437 CAN N...	23,696.17
0214977 · FAIRFIELD NATIONAL BANK-SAVINGS	5,005.40
109 · FAIRFIELD CO FOUNDATION CAP IMP	5,328.32
110 · FAIRFIELD CO FOUNDATION X-MAS	5,157.51
3941199 · BREMEN BANK CENTER -CD-10/10/23 (NEW CD #3941199 1....	26,789.98
6041097 · FAIRFIELD FEDERAL S&L -ATM ACCT (BANK ACCOUNT SPECIFC...	6,963.92
6080791 · FAIRFIELD FEDERAL - CD 3/15/23 (NEW CD FOR 12 MTHS. AT ...	26,141.06
6083676 · FAIRFIELD FEDERAL - CD 7/2/23 (BALANCE OF CD # 1018113...	35,911.37
0310249 · FAIRFIELD FEDERAL -G/S SAVINGS (TRANSFERED MONEY FRO...	838.88
4463823 · FIFTH THIRD BANK - CD - 3/3/23 (MONEY TRANSFERRED FRO...	23,824.56
303177 · KINGSTON NATIONAL - CD-11/1/23 (INTEREST RATE 1.0% ON ...	25,624.12
5441476 · PEOPLES BANK - CD - 10/20/23 (TRANSFER FUNDS FROM CD ...	32,718.24
1340149 · PEOPLES BANK -CD- 7/08/23 (TRANSFER FUNDS FROM FNB C...	30,291.18
0039519 · THE SAVINGS BANK - MM (INSURANCE MONEY FROM OLD GRA...	83,480.23
30135 · THE SAVINGS BANK - MM ACCT (MONEY MARKET ACCOUNT @.10...	5,114.81
23743 · THE SAVINGS BANK - CD - 12/1/23 (12 MONTH CD @ .45% DUE ...	20,292.18
2205793 · COMMODORE - CK-JR FAIR BLDG. (JR FAIR BLDG FUND)	3,623.47
Total Checking/Savings	<u>1023264.30</u>
Total Current Assets	<u>1023264.30</u>
<b>TOTAL ASSETS</b>	<u><u>1023264.30</u></u>
<b>LIABILITIES &amp; EQUITY</b>	0.00

### Committee Reports-

#### Sale Committee –

- A. Meeting March 7.
- B. Two of the vacant spots on the Sale Committee have been filled. They are still looking to fill one spot.

#### Animal Housing Committee Report-

Shell

- A. The committee met and discussed show times and locations specifically the Feeder Creek Vet Show Arena. They took into consideration the proposed show time changes. It is so hard because downtime in the barns is limited.

#### Junior Fair Report –

Shell

- A. Interviews were done for the Goat Superintendent. Nothing will be decided until March.
- B. The 2022 veterinarian contract was handed out. Doug Shell feels that we should have a vet on the grounds as the animals are moving in because that is when animals are the most

stressed. The most crucial day are Saturday (before the fair), Sunday and Monday to have a vet on the grounds. Leslie Cooksey questioned if the schedule has changed. It seemed like last year there was a lot of times where there was a long lag time. We need a better process when they aren't on the grounds. Doug Leith says his opinion is to stay with Feeder Creek Vet. because you will not find anyone cheaper. They are also in with ODA and buy at the sale. Doug Shell says he will continue to work out times and contact the vet. to figure out the logistics. No vets have ever been on the grounds for March and July weigh-in / tag-in. Mark Francis recommended having Lori Davis be used and paid a retainer if Feeder Creek Vet. can't get here in a timely manner. She has kids in 4-H and can bring her truck in. She can essentially be on call. Gail Ellinger suggested that Feeder Creek Vet have a Vet. on call fair week just for the fair.

- C. Questions on who is paying for the EID tags especially the tags for the feeder calves and heifers.
- D. Doug Shell provided the Board with Proposed Rule Changes for Poultry, Dairy Cattle, Pygmy Goats, 4H/FFA Crops, FFA Agriculture Engineering and Production, Dogs, Rabbits and Livestock Judging Contest. He also supplied the award changes for Poultry, Beef and Dairy Cattle. Leslie Cooksey went through the proposed changes. See handouts.
  - a. Proposed changes for **Dairy Cattle & Dairy Cattle Awards:**
    - i. Change the exhibitor meeting time in the book to Monday at 10 a.m.
    - ii. Update the book language to match FairEntry hierarchy.
    - iii. Remove Rule #3 under Dairy Breeding Showmanship and Rule #3 under Dairy Beef Showmanship Contest.
    - iv. Adjusting awards Dairy Breeding Showmanship because they don't have the participation.  
Motion by Doug Shaw, second by Cheryl Ricketts to approve the proposed changes for Department 1 – Dairy Cattle and Dairy Cattle Awards. Motion carried. 0-abstained.
  - b. Proposed changes for **Beef Awards:**
    - i. Add 3<sup>rd</sup> – 5<sup>th</sup> Feeder (overall) banners. Addition of three winner banners.
    - ii. Adjust all breeding class trophy sizes and make them the same (including crossbred class).
    - iii. Add 2 trophies for Overall Champion and Reserve Champion Female.  
Motion by Greg Swinehart, second by Barb Lamp to approve the proposed changes to Department 2 – Beef Awards. Motion carried. 0-abstained.
  - c. Proposed changes for **Pygmy Goats:**
    - i. Change entry limits from three (3) to five (5) total Pygmy Goats.
    - ii. Update showmanship sign-up appropriately for FairEntry system.  
Motion by Mark Sharp, second by Eric Keener to approve the changes to the entry limits for Pygmy Goats. Motion carried. 0-abstained.
  - d. Proposed changes for **Poultry & Poultry Awards:**
    - i. Updated under Pullorum Testing to align with ODA.
    - ii. Hatchery paperwork will be checked during check-in.
    - iii. Adding language under Poultry Classes” Book 2-7 to say “**Note: The breeds listed are not a comprehensive list of breeds recognized for each class. Please refer to APA Standards if you're breed is not listed.**”
    - iv. Remove Rule #11 under The General Rules and Health Regulations.

- v. The Poultry Showmanship contest will be divided into five (5) divisions: Senior, Age 13-14, Age 11-12, Age 9-10 and Beginner.
- vi. Add 6 total Buyer/Winner Banners for Reserve Market Poultry.
- vii. Moving to divisions or classes for market classes rather than placing out to 15<sup>th</sup> overall.

Motion by Abigail Skinner, second by David Keller to accept the Poultry Rules and Award changes as presented. Motion carried. 0-abstained.

e. Proposed changes for **Rabbits**:

- i. Add a New Class (Breeding Rabbits). Proposed: Breeding Buck/Doe Offspring Class- an exhibitor may bring their current Senior Buck or Senior Doe and their Junior Rabbit into this class. Awards: Rosettes 1<sup>st</sup> through 5<sup>th</sup>.
- ii. Adjust Market Rabbit Rule #2 to read: Underweight and overweight pens of two market rabbits will be permitted to be shown and receive a B grade for their project **if the pair weighs between 6.00 to 6.99 pounds (underweight) or 15.00 to 15.25 (overweight) and will receive the packer price. If the pair weighs less than 6.00 pounds or over 15.25 pounds, they will go directly home on Saturday of weigh-in and will not go to packer. They will receive a B grade.**
- iii. Additional Considerations: Rabbit Committee wishes to do an “Over the Hill Class.” Many feel that Superintendent cannot just add these classes without getting approval.
- iv. Motion by Cheryl Ricketts, second by Eric Keener to approve the proposed changes to the Rabbits as presented. Motion carried. 0-abstained.

f. Proposed changes for **4H/FFA Crops and FFA Agriculture Engineering and Production**:

- i. Update the language in the Junior Fair Rules Book for 4H/FFA Crop.
  - 1. Crop Class #6 will read: Vegetable or Fruit Display (produce grown for consumption)- A plate of **6 small fruits or** vegetables (all the same type, such as green beans) or 3 large **fruits or** vegetables (like potatoes, etc.). Vegetables and fruits harvested in early summer can be canned in one jar display **if in a whole state, not made into jelly, jam, salsa, etc.**
  - 2. Remove “**collection of fall fruits in a basket**” from Crop Class #7.
- ii. Realign FFA Agriculture Engineering and Production classes to make them more consistent with shop classes in school.
  - 1. Class #1 add **Small Woodworking**.
  - 2. Class #2 add **Large Woodworking**.
  - 3. Class #3 Electricity – add the description of “**Any project that includes at least 3 electrical items (duplex, switch, light receptacle, electrical plug, etc.)**.”
  - 4. Class #4 **Welding Beads/Joints: A display of welding beads/joints mounted on a board showing 3 different beads/joints of either stick, MIG, TIG or Brazing.**
  - 5. Class #5 **Welding Project: A project or item showing at least 3 different welding beads/joints which can be of one type of welding or a combination of welding types.**

6. Class #6 Agriscience: **Any agriscience project (must include a lab report).**

Motion by Eric Keener, second by Mark Sharp to approve the changes proposed for the 4-H/FFA Crops and FFA Agriculture Engineering and Production as presented. Motion carried. 0-abstained.

Doug Shell told the Board that he will be bringing up at the next meeting about increasing payment to FFA chapters.

g. Proposed changes for **Dogs**:

- i. Changes to obedience classes. Dropping Grad-Novice B, Open B, Grad-Open B, Utility A, Utility B.
- ii. Add to Class Descriptions and Rules – **“Showmanship and You and Your Dog questions will consist of 3 questions from the Ohio State Fair question bank and the remainder from the You and Your Dog project book and in the Dog Resource Guide (2018).**

Motion by Regina Bresler, second by Abigail Skinner to approve the changes in the Dog Rule Proposal as presented. Motion carried. 0-abstained.

h. Proposed changes for **Livestock Judging Contest**

- i. Updated language.
- ii. Amend Rule #8 – **To be eligible for Livestock Judging Contest awards, exhibitors must complete all classes for all species.**
- iii. Update Rule #9 – For Junior Fair Premier Exhibitor purposes, **exhibitors will receive points for their raw score in that respective species.**

Motion by Barb Lamp, second by Regina Bresler to approve the proposed changes to the Livestock Judging Contest. Motion carried. 0-abstained.

- E. Junior Fair did not act on sheep. It will depend on Senior Fair Board’s decision on release time and weigh-in times.
- F. Sean Malone will be moving over the 2022 Fair Entry program to Leslie Cooksey on Friday.
- G. Sean Malone will be Superintendent of MQP Swine.

Entertainment Report -

Swinehart

- A. Nothing new to report.
- B. Working on contracts.

Grant Report-

Ricketts

- A. Cheryl Ricketts handed out the PDF of Facility Rental Information. See attached handout.
- B. Cheryl will change the Important note on the PDF to read: **“Drinking of intoxicating beverages will not be permitted on public view”** to match the Fair book.
- C. Jim Marcinko and Cheryl Ricketts have worked extensively on this and have been updating the prices for renting the facilities to ensure we cover costs plus a bit extra. This will ensure we have the funds for renovating as needed.
- D. The new website is complex. Trying to get all the information and pictures has been taking time.

- E. We are looking at training on March 16 and will hoping to have the website complete by the end of March.
- F. Regina Bresler asked for question on the PDF in terms of set up for auctions. Cheryl Ricketts provided the Board with several examples to add further clarification.
- G. Motion by Cheryl Ricketts, second by Regina Bresler to approve the Facility Rental prices as presented. Motion carried. 0-abstained.

HR Committee Report -

Ricketts

- A. The Board received a finalized copy of the Job Description. See attached handout.
- B. Motion by Cheryl Ricketts, second by David Keller to approve Treasurer and Fair Manager Job Description. Motion carried. 0-abstained.
- C. Cheryl Ricketts handed out and discussed the committee's recommendation the job search process for Fair/Concession Manager and Treasurer. See attached handout.
- D. Motion by Cheryl Ricketts, second by Abigail Skinner to move forward with the application process as outlined by the committee. Roll call vote was taken. Yes-11, No-1, Abstain – 1. Motion carried.

Camping Committee Report -

Bresler

- A. See attached handout.
- B. Regina Bresler went over the recommendations of the committee. Gail Ellinger questioned whether the 4-H families and advisors will be paying the same amount as casual visitors. Mark Sharp said the committee is working in phases. One of the phases will be casual visitors.
- C. Motion by Regina Bresler, second by David Keller to approve the recommendation of the camping committee to increase the cost for a spot to \$400.00 for all spots. Motion carried. 0-abstained.

Ticket Committee Report-

Swinehart

- A. Greg Swinehart said the committee discussed the pricing of the tickets and how they compared to the other Ohio fairs.
- B. Motion by Greg Swinehart, second by Doug Shaw to approve the following ticket prices as the following:
  - Leave the gate fee at \$7.00 and increase grandstand \$1.00 each night.
    - Rodeo - \$8.00
    - Demolition Derbies - \$6.00 for the Grandstand / \$7.00 for the Infield
  - Parent Pass and Exhibitor Ticket - \$25.00
  - Presale tickets - \$35.00
  - Membership – will pay for exhibitor ticket and a \$10.00 more for voting rights. The membership increase will go into effect in 2024.Motion carried.
- C. Connie Smith shared her concern about increasing the membership. Jim Marcinko shared that true members will not be discouraged. Jim Marcinko said the idea is to prevent people from buying memberships because it is so much cheaper than paying the gate.
- D. Joe Malone said that he isn't concerned with the ticket prices. He is more concerned with the amount we charge for buildings. People will come no matter how much you charge. Jim Marcinko reminded him that the Board just approved the new rental prices.

**Fair Manager's Report:**

Marcinko

- A. They will start the work on the #22 restroom next week.
- B. Dale Fox says they are happy how everything came out with the house. They are ready to move in the house shortly.

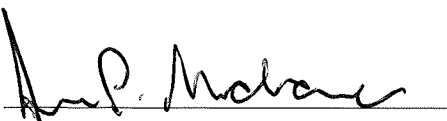
**Old Business:**

- A. Doug Leith provided the board with a proposal for adding 15' x 125' lean-to addition on the Beef Barn. He asked the Directors to look over and consider for the March meeting. Doug will bring proposal next month that includes changing boards and flooring.

**New Business:**

- A. Sean Malone asked the Board to start thinking about who they want to receive the 2023 Russell Alt Award. The Dave Benson Concession Award for 2023 will go to Logan Monument who have been at the Fairfield Co. Fair since 1958.
- B. Further discussion took place amongst the directors on whether to use Hometown Tickets and what it means logistically for the fair.
  - a. Regina Bresler asked how we would recoup the cost for things like equipment and paper. Cheryl said buying less printed tickets will save some money and we could potentially reduce staffing at the gates. Mark Francis says the equipment would depreciate overtime. That and the possible overage of the unused tickets would help offset the initial equipment cost.
  - b. Joe Malone shared his opinions and experiences with online ticketing with OHSAA. Dakota Romine says this is the way of the future. Doug Leith agrees that this will be an added benefit.
  - c. Motion by Cheryl Ricketts, second by Doug Shell to purchase paper tickets for the people that want them and move forward with Hometown Tickets as a convenience for the bulk of the world that prefer to buy online. Motion carried. 0-abstained.
  - d. Greg Swinehart asked for clarification on which paper tickets needed to be purchased. Cheryl Ricketts said do not purchase grandstand tickets those will be online. Tickets to purchase are the exhibitor passes.
- C. Sean Malone told the directors to work on changes for the 2023 Fair Book and have them at March meeting.
- D. Other business for good of the Society.
  - a. President Sean Malone presented Barb Lamp with a plaque for recognition her term as President of the Fairfield Co. Agricultural Society Board of Directors.

Motion by Regina Bresler, second by Eric Keener to adjourn meeting at 10:37 p.m. Motion carried. 0-abstained.



Sean Malone, President



Sara Peters, Secretary