

Meeting of the Board of Directors of the Fairfield County Agricultural Society with President Sean Malone, presiding. Other directors present were: Regina Bresler, Eric Keener, David Keller, Barb Lamp, Doug Leith, Jim Marcinko, Nancy Myers, Cheryl Ricketts, Charlie Schultz, Mark Sharp, Doug Shaw, Doug Shell, Abigail Skinner, Connie Smith, and Greg Swinehart.

Roll Call – Quorum.

Also present was Sara Peters – Secretary, Sondra McCabe – Assistant Secretary, Cindy Gilfillen, Julie Littleton, Dale Fox, Michelle MoneyMaker Fox, Leslie Cooksey, Megan Francis, Riley Doss, C. Scott Anderson, Gail Ellinger, and Carrie Stoneburner.

Comments from guests.

Megan Francis was questioning if the Ag. Society paid for the mailing. She said it wasn't on the Treasurer Report for December and was wondering if it would be on this one. Jim Marcinko and Doug Leith clarified that it was several board members that paid for it. The Ag. Society funds were not used at all.

Sec. Report:

Sec. Peters

Motion by Cheryl Ricketts, second by Doug Shaw to approve the minutes of the December 13, 2022 meeting with the following changes:

- Add to motion on EID wands the wording “up to \$1,400 each.”
- Change the time we went to executive session to 8:58 p.m.
- Edit the motion by Doug Shell, second by Abigail Skinner to say, “a \$35.00/per diem to Dale Fox to compensate him for not having access to the caretaker’s home from January 1, 2023 until the house is ready for occupancy.”

Motion carried. 0-abstained.

Financial Reports:

Treasurer Marcinko

8:23 AM
01/17/23
Accrual Basis

FAIRFIELD CO AGRICULTURAL SOCIETY
Balance Sheet
As of January 17, 2023

	Jan 17, 23
ASSETS	
Current Assets	
Checking/Savings	
100 · Checking A	117,682.86
1310865 · PNB - Main Checking (New Main Checking for ...	565,384.26
120990 · FNB - LOTS - CD -2/24/23 (OLD CD # 106150...	23,696.17
0214977 · FAIRFIELD NATIONAL BANK-SAVINGS	5,005.36
109 · FAIRFIELD CO FOUNDATION CAP IMP	5,328.32
110 · FAIRFIELD CO FOUNDATION X-MAS	5,157.51
3941199 · BREMEN BANK CENTER -CD-10/10/23 (NEW ...	26,789.98
6041097 · FAIRFIELD FEDERAL S&L -ATM ACCT (BANK A...	6,963.92
6080791 · FAIRFIELD FEDERAL - CD 3/15/23 (NEW CD ...	26,141.06
6083676 · FAIRFIELD FEDERAL - CD 7/2/23 (BALANCE ...	35,911.37
0310249 · FAIRFIELD FEDERAL -G/S SAVINGS (TRANSF...	838.88
4463823 · FIFTH THIRD BANK - CD - 3/3/23 (MONEY TR...	23,824.56
303177 · KINGSTON NATIONAL - CD-11/1/23 (INTERES...	25,624.12
5441476 · PEOPLES BANK - CD - 10/20/23 (TRANSFER ...	32,718.24
1340149 · PEOPLES BANK -CD- 7/08/23 (TRANSFER FU...	30,291.18
0039519 · THE SAVINGS BANK - MM (INSURANCE MON...	83,480.23
30135 · THE SAVINGS BANK - MM ACCT (MONEY MARKE...	5,114.81
23743 · THE SAVINGS BANK - CD - 12/1/23 (12 MONTH...	20,292.18
2205793 · COMMODORE - CK-JR FAIR BLDG. (JR FAIR B...	3,623.31
Total Checking/Savings	1043868.32
Total Current Assets	1043868.32
TOTAL ASSETS	1043868.32
LIABILITIES & EQUITY	0.00

Cheryl Ricketts asked if Jim Marcinko knew off the top of his head how much money we have designated by families to be used for a specific purpose. Jim Marcinko said he didn't, but he could research it and have the information available upon future request.

Motion by David Keller, second by Charlie Schultz to accept the financial report as of January 17, 2023. Motion carried. Jim Marcinko abstained.

Motion by Mark Sharp, second by Eric Keener to accept the Jr. Fair Building Fund Report as of January 17, 2023. Motion carried. Jim Marcinko abstained. Jim Marcinko mentioned that the thank you notes have been sent out.

Committee Reports:

Sean Malone had the three new directors stand up and introduce themselves. Abigail Skinner from Rushcreek Twp. is the director of Rabbits and Chickens. Eric Keener from the City of Lancaster is the director of Fine Arts and Photography. Doug Shell from Greenfield Twp. is the new Junior Fair Director.

Junior Fair-

Shell

- A. Doug Shell is meeting with Superintendents and Show Committees to get their rules cleaned up. Most changes were duplicate rules.
- B. Each group made the decision regarding the EID tags.
- C. Doug Shell provided the Board with Proposed Rule Changes for Swine, Alpacas & Llamas, Beef, Horses, and Meat & Market Goats. Leslie Cooksey went through the proposed changes. See handout.
 - o Proposed changes for **Swine & MQP**:
 - o Barrow MQP Program updates - Weighing of MQP Barrows and Rate of Gain addition to scoring.
 - o Reiterate ODA Acceptable Practices on Castration.
 - o Update wording in Junior Fair Book.
 - o Update tagging information with regard to EID 840 tags.
 - o Family tagging rules need to be updated across all species for consistent wording.

Motion by Barb Lamp, second by Abigail Skinner to approve the 2023 proposed changes to Department 3-Swine. Motion carried. 0-abstained.

- o Proposed changes for **Alpacas and Llamas**:
 - o Change to housing/arrival time from 12:00 p.m. to 2:00 p.m.
 - o The committee wants a change in release time from Saturday to Thursday evening.
 - o Adding intermediate class.
 - o Update General Rules
 - o Changes to the Obstacle, Public Relations and Costume Rules.

Motion by Greg Swinehart, seconded by Regina Bresler to approve the proposed changes to the Alpacas and Llamas with exception to the release time. Motion carried. 0-abstained.

Doug Shell said he is to meet with Aaron Shaw to further discuss changing the release time.

- Proposed changes to Department 2-**Beef**:
 - Changes to Showmanship show date and time.
 - Tagging of all market animals – proposed 2nd Saturday in March
 - All market animals will be tagged with an EID 840 tag.
 - Identification of Beef Breeding Animals: All registered breeding beef will submit the following – By July 15 to the OSU Extension: EID 840 tag and tattoo number as well as DNA hair sample for each animal.
 - No DNA hair sample will be required for feeder calves.
 - Changes to Fair Weigh-in and Check-in.
 - Changes to release time
 - Clarification to 2 year old cow class.
 - Change to wording on Beef Breeding, Steer/Heifers, and Feeders Rule #1.
 - Change to wording on Beef Breeding, Steer/Heifers, and Feeders Rule #15.
 - Change to wording on Beef Breeding, Steer/Heifers, and Feeders Rule #17.
 - Delete Rule #28 in Beef Breeding, Steer/Heifers, and Feeders
 - Change to wording in Fairfield Co. Bred, Born, and Raised Market Animal Class #1.
 - Changes to Beef Showmanship Classes and adding 5 winner banners / dropping 13 rosettes.
 - Beef Showman of Showmen
 - Update on commercial and crossbred beef breeding language: All references will now be crossbred.

Motion by Doug Leith, seconded by Doug Shaw to approve the proposed rule changes for Beef with the exception of the release time. Motion carried. 0-abstained.

- Proposed changes to Department 5 – **Horses**
 - Day Change for Easy Gaited Equitation Classes (Ages 8-13 and 14 & Over)
 - Add a NEW Class: Add Extreme Trail Class
 - Add 2 beat championship class for Walk Trot and Gaited Horses
 - Delete Horse Special Rule #10
 - Clarification on Horse Special Rule #15

Motion by Connie Smith, second by Mark Sharp to approve the proposed Horse changes. Motion carried. 0-abstained.

- Proposed changes to Department 7 – **Meat/Market Goats**
 - Update for MQP/Homegrown eligibility
 - Proposed to weigh-in: change time to 8:30 am to 11:30 am. Goats will be weighed in as they come off the trailers in the Meat/Market Goat Barn. Does will be checked in at the south door. Tack will need to be dropped off Friday evening or after 12:00 pm on Saturday.
 - Entry Limits Across Goat Department
 - Change to arrival time.
 - Award changes – Add three banners.

Motion by Charlie Schultz, second by Mark Sharp to accept the proposed changes to the Meat/Market Goats with exception to the release times. Motion carried. 0-abstained.

- D. The Goat Superintendent has stepped down. More information on filling the position will come later.
- E. Had two meetings with Cindy Bode on ODA Animal Rules.
- F. Exhibitors want to move tack in before weigh-in.
- G. Doug says he has been getting questions of EID tags. If it has a federal stamp, it cannot be removed. These animals will not have to receive a tag from us. Doug Leith told the board that we cannot deny an animal that has an 840 tag without a chip in it. No visual tags will be used in 2023.
- H. With animals wanting to change release times, Connie Smith said that maybe eventually we should start charging for Sunday and have Saturday be the free day.
- I. Only thing with Sheep is weigh in. Doug Shell will meet Sheep Show Committee next week.
- J. Doug Shell said that ODA has 4 wands and attempting to purchase 4 more that we can borrow for fair.

Sale Committee Report:

Malone

- A. Sean Malone started the Sale Committee Report.
- B. The new Secretary of the Sale Committee is Christine Balint.
- C. Currently there is roughly \$12,000 still owed to the sale committee.
- D. Outstanding fair checks as of January 2023 - \$247,696.79. There is 135 outstanding fair check. Nancy Myers said that her son was saying the advisors still had the checks.
- E. It cost roughly \$13,000 to put the sale on.
- F. Remaining balance \$8,233.74.
- G. Doug Shell said they had an issue with not being able to have access to Fair Entry. We could not take a percentage out of the premium bid and packer bid. It would only let you do one. They had to do 3.24% off of one (packer bid). His hope is to have Joe Beiber help merge their old program with Fair Entry.
- H. Two openings on the Sale Committee.
- I. 1099 Forms are required to be sent to anyone that makes over \$600.00.
- J. Add ons have grown to \$140-150,000.00. Doug Shell says parents are saving the forms from Sale Committee and making copies with children names pre-printed and being passed out to buyers. Doug and Leslie are looking into this matter and ways to educate exhibitors, parents, and advisors.

Entertainment Report-

Swinehart

- A. Granpa Cratchet contract is set.
- B. The office has received a sign contract from Smash It for the Demolition Derbies.
- C. 7 Mile Bluegrass contract is in.
- D. Mule Race and Donkey Dash are moving forward.
- E. Motion by Greg Swinehart, second by Doug Shaw to have A-Bar Rodeo as the Monday night entertainment at the same price of \$8,750. Motion carried. 0-abstained.
- F. Keeping the entertainment schedule pretty much the same. Working on simplifying the truck & tractor pull rules.

Grant Report-

Ricketts

- A. Still working on the website.
- B. Hasn't finished the final grant report yet.
- C. Cheryl Ricketts received a quote from Innerphase Video. Committee is going to consider the proposal; however, they will not bring it back to the Board since it is under Jim Marcinko's spending limit.
- D. Cheryl wants to put an ad in the magazine Fairfield Co. Destination Guide.
- E. She has been working with Jim Marcinko to look at rental fees and getting a PDF together with the various buildings and their specs.

HR Committee Report –

Ricketts

- A. Committee included: Sean Malone, Doug Leith, Connie Smith, Abby Skinner and Cheryl Ricketts
- B. See attached job descriptions for Fair Manager and Treasurer.
- C. Committee would like the Directors to look at the Job Descriptions handed out and provide feedback before January 24. We will discuss it at the February meeting. The committee is recommending that the Fair Manager and Treasurer be separate roles because it would provide organizational checks and balances.
- D. They will then look at job descriptions for the remaining office staff and grounds crew.

Fair Manager Report:

- A. The #22 Restroom has its footer and walls poured. Weather permitting the walls will be sealed.
- B. Financial statement for 2022 approved and posted on the website.
- C. Fair Entrance gate had an issue with one pole tipping. The concrete has been fixed and a wheel placed.
- D. Dale Fox has started cleaning and working on the house. He has installed new drywall and painted.
- E. Dale felt we might need to get new carpet in the house. Regina Bresler was going to have her contact at Service Master come look at the carpet tomorrow morning.

New Business:

- A. Motion by Cheryl Ricketts, second by Doug Shaw to approve up to 12 people as weigh masters for 2023 at \$10.00 per person and find additional weigh masters as needed. Motion carried. 0-abstained.
Weigh Masters – Sean Malone, Tom Bobbitt, Ray Stoneburner, Regina Bresler, Rachel Stoneburner, Carrie Stoneburner, Jason Robinson, Greg Coulter, Kim Root, Doug Shell, Abigail Skinner and Jeff Bondurant
- B. Discussion on FairEntry
 - There were a lot of issues in 2022.
 - The Fair Office is having to make changes to premium checks which means printing a second check to offset the difference.
 - Jim Marcinko finally got the checks moved over to Quickbooks after several attempts to contact Quickbooks and Fair Entry. We had to upgrade Quickbooks Pro to Quickbooks Enterprise. Sara Peters figured out if you deleted a portion of the coding before importing it you wouldn't have all the unnecessary accounts being added. Jim Marcinko was saying that hopefully we can correct this for 2023 and add the right checking and expense accounts so he doesn't have to manually change over 500 checks again.

- It was also said that FairEntry didn't have very good customer service.
- Obviously changes need to be made to the program before the 2023 fair. Sean Malone told the Directors that Sara Peters would be the Administrator now.

C. Discussion on Ticket Prices-

Current Prices:

Weekly Passes -

- 2023 Memberships - \$25 (cannot change until 2024).
- Presale Tickets - \$30
- Exhibitor Tickets - \$ 25
- Parent Pass & Advisor Tickets - \$20

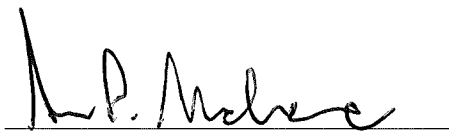
Entertainment Tickets –

- A-Bar Rodeo - \$7.00
- Demolition Derby - \$5.00 Grandstand / \$6.00 Infield

Committee – Cheryl Ricketts, Eric Keener, Doug Shaw, Connie Smith, Jim Marcinko and Greg Swinehart. Committee will meet and bring back a recommendation at February meeting.

- D. Doug Shell, Abby Skinner, Nancy Myers, Regina Bresler, Connie Smith and Barb Lamp to look at housing of animals for 2023 and scheduling for 2024.
- E. Motion by Charlie Schultz, second by Doug Shaw to employ Carrie Stoneburner as the 2023 Jr. Fair Awards Coordinator at a salary of \$3,000.00. Motion carried. 0-abstained.
- F. Other business for the good of the Society:
- Motion by Greg Swinehart, second by Nancy Myers to print Open Class Premium Books (1,000) and Fair Programs at a cost of \$3,800.
 - Cheryl says we should try to print a few in house.
 - Greg Swinehart talked to Hometown Tickets. They tested our Wi-Fi during the fair and it wasn't the best.
 - Leslie told the board that they are interviewing Jr. Fair Board Applicants on Saturday if any Directors would like to come.

Motion by Regina Bresler, second by Abby Skinner to adjourn at 9:37 p.m. Motion carried. 0-abstained.



Sean Malone, President



Sara Peters, Secretary